

# Utilizing AI at Helen

5th May 2025 Mikko Muurinen Head of Data & Al





## Helen in brief

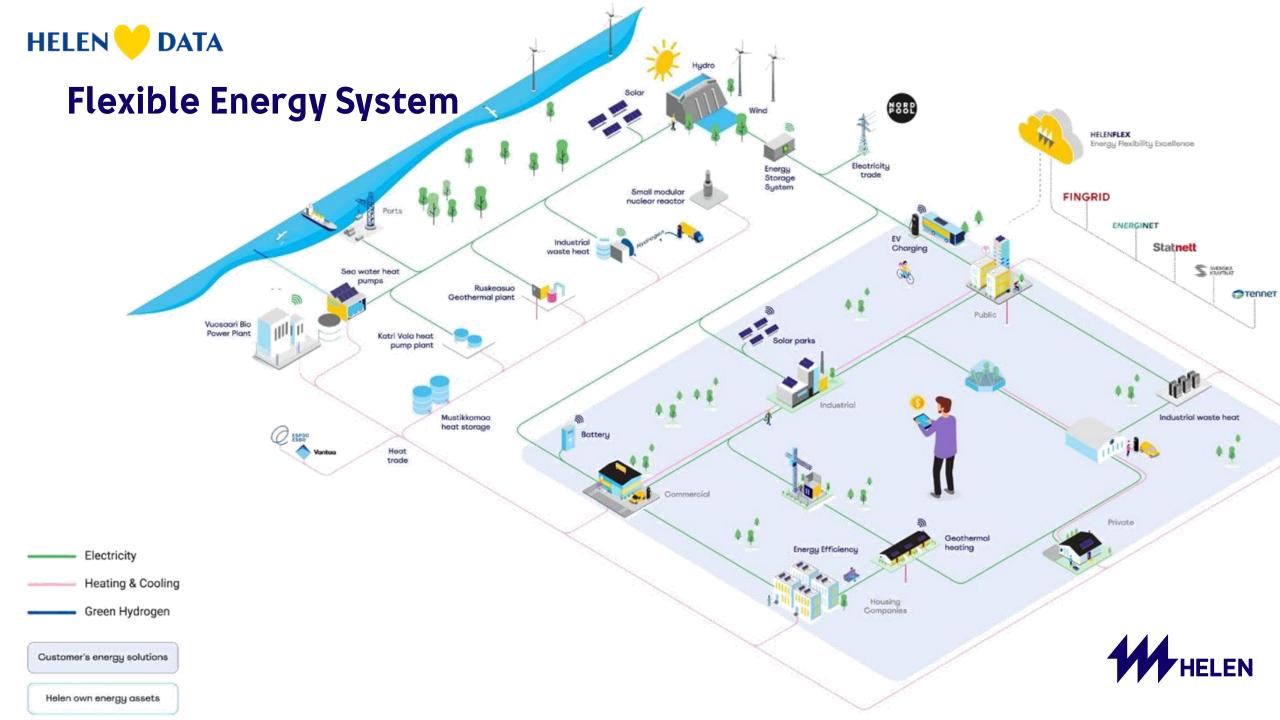
Helen helps to make everyday life a little easier for over 560,000 customers in Finland.

In addition to **electricity**, **heating and cooling**, we offer solutions for regional and renewable energy and electric transport.

We are building a smarter, **sustainable energy system** that enables everyone to produce, use and save energy with respect for the environment.

We have set a target of making our energy production carbon neutral by 2030. Additionally, we plan to phase out combustion-based energy production by 2040.

Let's join forces and turn the opportunities of a new energy era into reality.





# Al categories at Helen

We encourage improving our Digital Workplace with public AI tools safely

We build our own tools and Copilots which are safe and tailored for our business context and improve our Digital Workplace

We take advantage of Al functionality vendors built into their software

We generate competitive advantage by building models and AI solutions purely for our core business processes

Al embedded in Software Market systems Optimization systems Back-office systems Off-the-shelf Microsoft 365 Copilot Github Copilot Databricks Assistant ChatGPT / Dall-E / Midjourney / Support Core business

Own development

Forecasts Optimization models Segmentation models

Custom built for Helen

**Helen Copilots** 

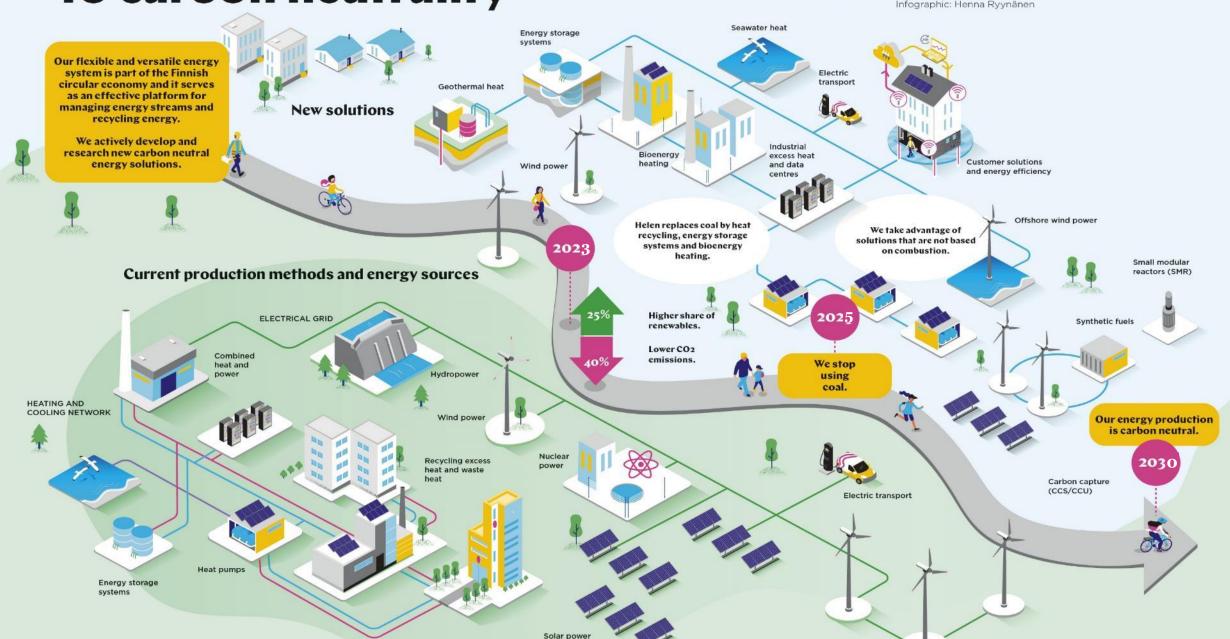
HR Helper **Customer Service Assistant** Procurement Jeeves Boss Bot, ...

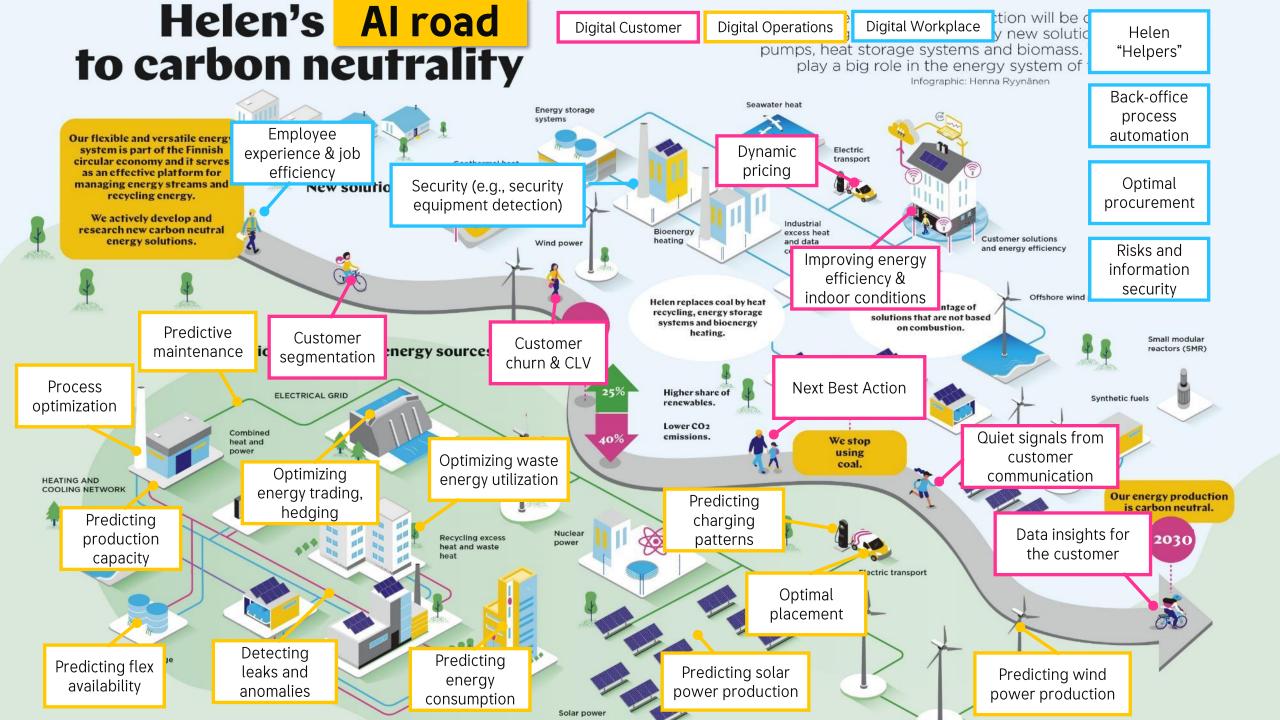
Helen ChatGPT

# Helen's road to carbon neutrality

In 2030, Helen's energy production will be carbon neutral. Coal will be gradually replaced by new solutions, such as heat pumps, heat storage systems and biomass. Waste heat will play a big role in the energy system of the future.

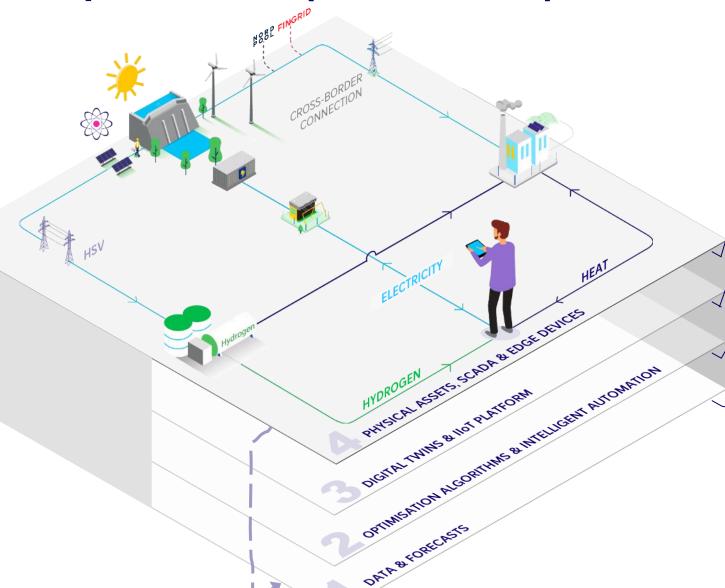
Infographic: Henna Ryynänen







## System level optimization is powered by Data & Al



#### 4. REAL WORLD ASSETS, SCADA & EDGE DEVICES

Real-time asset monitoring, management and adjustment

#### 3. DIGITAL TWINS AND INDUSTRIAL IOT

Real-time overview of processes, production, network and customers Simulation of production and distribution processes Scenario modeling Conveying commands to assets

#### 2. OPTIMIZATION AND AUTOMATION

Asset-specific production and flexibility planning Market allocation of capacity Trading optimization Continuous asset allocation for flexibility Real-time modeling

Weather forecasts, hyperlocal weather information

#### 1. DATA AND FORECASTS

Commodity prices (spot, fuel, allowance,...)

Master data of production plants and networks (devices, constraints, profiles, topology...)

Sensor data (temperatures, pressures, flows,...)

Availability information

Market forecasts

Marginal cost pricing

Property and construction data
Modelling the flexibility of each customer
Aggregation into virtual batteries
Failure predictions





GenAl

## Example: District Heating business and the possibilities of Al

Value-**ENERGY SYSTEM PLANNING AND** DEVELOPMENT Product Long-term Project Energy system planning of development development development, energy and and R&D procurement investments management Long-term forecasts (consumption, electricity and fuel prices, production capabilities, market share etc.) **Predictions** Risk modelling Climate models Classification and clustering Optimization Long-term system optimization Scenario modeling

Project management automation (contracts,

project plans, reports,...)

## HEAT PRODUCTION AND SUPPLY TO THE CUSTOMER

Procurement of raw materials and services

Optimizing

procurement

and logistics

Automation of

procurement

processes

Competitor and

market analyses

Production

Transfer and distribution

Sales. marketing and processes

Customerservice

Short-term forecasts (weather, consumption, waste heat, availability, flexibility capacity, electricity and fuel prices, etc.)

Production

optimization

Churn forecast

CC load forecast

Predictive maintenance

Campaign analytics and split testing

Classification of feedback

Outlier detection (leaks, safety,...)

Customer segmentation

Silent signals

Risk/criticality classification

CLV

Sentiment analysis

Optimizing flexibility

Pricing optimization Optimizing customers' energy use

Network optimization (heat, pressure)

Trading optimization customer service

Personalized marketing automation

Personalized AI







Understanding of data assets and how to use them in my work

Working with partners is the best way to learn and expand

Data, analytics & AI competency in Digital Solutions Centralized competency to support the whole organization

### Bolder and more agile

Close co-creation and working as agile "Tribes"

## Data culture

SKIIIS

Methods

#### **Data Academy**

Opportunities for all employees to learn the basics – terms, data literacy, using data in your work etc.



Sharing information in events and thru digital channels

## Data & Technology

### **Data Community**

Whole organization utilizes data - active networking and communication

### Easy tools for all

Self service capabilities to different roles

## Modern, scalable cloud solutions

Future-proof solutions, more mobile and embedded



